## **News Release**



FOR IMMEDIATE RELEASE:

### Metro Vancouver home sales and listings surge in September

**VANCOUVER, BC – October 2, 2020** – Home sale and new listing activity reached record levels in Metro Vancouver\* in September.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential home sales in the region totalled 3,643 in September 2020, a 56.2 per cent increase from the 2,333 sales recorded in September 2019, and a 19.6 per cent increase from the 3,047 homes sold in August 2020.

Last month's sales were 44.8 per cent above the 10-year September sales average and is the highest total on record for the month.

"We've seen robust home sale and listing activity across Metro Vancouver throughout the summer months," Colette Gerber, REBGV Chair said. "This increased activity can be attributed, in part, to lower interest rates and changing housing needs during the COVID-19 pandemic."

There were 6,402 detached, attached and apartment properties newly listed for sale on the Multiple Listing Service® (MLS®) in Metro Vancouver in September 2020. This represents a 31.6 per cent increase compared to the 4,866 homes listed in September 2019 and a 10.1 per cent increase compared to August 2020 when 5,813 homes were listed.

The total number of homes currently listed for sale on the MLS® system in Metro Vancouver is 13,096, a 2.6 per cent decrease compared to September 2019 (13,439) and a 2.3 per cent increase compared to August 2020 (12,803).

"While the pace of new MLS® listings entering the market is increasing, the heightened demand from home buyers is keeping overall supply levels down," Gerber said. "This is creating upward pressure on home prices, which have been edging up since the spring."

For all property types, the sales-to-active listings ratio for September 2020 is 27.8 per cent. By property type, the ratio is 28.3 per cent for detached homes, 36.1 per cent for townhomes, and 24.8 per cent for apartments.

Generally, analysts say downward pressure on home prices occurs when the ratio dips below 12 per cent for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$1,041,300. This represents a 5.8 per cent increase over September 2019, and a 0.3 per cent increase compared to August 2020.

Sales of detached homes in September 2020 reached 1,317, a 76.8 per cent increase from the 745 detached sales recorded in September 2019. The benchmark price for detached properties is \$1,507,500. This represents a 7.8 per cent increase from September 2019 and a 1.1 per cent increase compared to August 2020.

Sales of apartment homes reached 1,596 in September 2020, a 36.9 per cent increase compared to the 1,166 sales in September 2019. The benchmark price of an apartment property is \$683,500. This represents a 4.5 per cent increase from September 2019 and a 0.3 per cent decrease compared to August 2020.

Attached home sales in September 2020 totalled 730, a 73 per cent increase compared to the 422 sales in September 2019. The benchmark price of an attached unit is \$809,900. This represents a 5.2 per cent increase from September 2019 and a 0.4 per cent increase compared to August 2020.

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\*Editor's Note: Areas covered by the Real Estate Board of Greater Vancouver include: Burnaby, Coquitlam, Maple Ridge, New Westminster, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler.

The real estate industry is a key economic driver in British Columbia. In 2019, 25,351 homes changed ownership in the Board's area, generating \$1.8 billion in economic spin-off activity and an estimated 12,910 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled \$25.3 billion in 2019.

The Real Estate Board of Greater Vancouver is an association representing more than 14,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit <a href="https://www.rebgv.org">www.rebgv.org</a>.

For more information please contact:

#### Mark Moldowan

Senior Writer & Communication Strategist Real Estate Board of Greater Vancouver 604.730.3153 mmoldowan@rebgv.org











#### September 2020



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	\$979,800	274.5	0.4%	1.7%	1.8%	5.8%	3.6%	50.9%	87.9%
	Greater Vancouver	\$1,041,300	273.2	0.3%	1.6%	1.4%	5.8%	0.6%	42.5%	82.9%
	Bowen Island	\$1,077,900	233.7	1.0%	10.8%	16.6%	10.5%	12.3%	67.5%	73.6%
	Burnaby East	\$986,800	273.7	0.6%	1.8%	1.4%	7.2%	1.4%	42.2%	85.6%
	Burnaby North	\$894,200	270.0	0.2%	1.0%	0.6%	5.2%	0.9%	45.5%	84.7%
	Burnaby South	\$967,600	273.3	0.4%	-0.8%	0.2%	2.8%	-2.9%	41.8%	83.7%
	Coquitlam	\$941,900	279.4	0.6%	1.3%	1.9%	6.2%	4.0%	53.2%	99.1%
	Ladner	\$852,900	240.1	0.2%	1.5%	2.8%	7.1%	-4.2%	23.8%	63.6%
	Maple Ridge	\$789,200	251.3	0.4%	1.1%	3.0%	5.9%	8.2%	69.0%	89.7%
	New Westminster	\$670,700	295.1	0.5%	0.7%	1.4%	4.7%	6.4%	63.6%	95.9%
	North Vancouver	\$1,109,300	249.3	1.0%	3.4%	3.3%	9.5%	1.1%	41.5%	78.5%
	Pitt Meadows	\$763,600	277.6	0.1%	0.2%	2.0%	4.4%	8.4%	71.5%	99.9%
	Port Coquitlam	\$788,800	270.0	1.6%	2.8%	3.0%	8.9%	6.9%	61.8%	91.8%
	Port Moody	\$921,500	254.7	0.6%	-1.0%	-1.2%	2.4%	3.0%	50.8%	87.1%
	Richmond	\$945,700	282.3	0.1%	1.7%	1.1%	4.8%	-0.7%	41.2%	76.7%
	Squamish	\$819,400	260.7	4.7%	6.1%	5.6%	5.5%	11.9%	66.3%	114.4%
	Sunshine Coast	\$656,500	230.0	1.9%	8.7%	14.7%	9.4%	12.5%	70.6%	75.3%
	Tsawwassen	\$972,800	252.2	1.2%	4.9%	6.1%	9.6%	-1.8%	29.2%	74.4%
	Vancouver East	\$1,105,800	328.6	-0.3%	2.1%	1.0%	7.5%	-0.2%	41.2%	100.1%
	Vancouver West	\$1,271,900	265.6	-1.5%	0.0%	-1.5%	4.0%	-6.4%	28.1%	71.1%
	West Vancouver	\$2,213,400	243.7	1.9%	4.7%	5.0%	6.7%	-13.3%	11.3%	76.0%
	Whistler	\$972,300	226.6	5.2%	6.4%	6.4%	6.1%	19.6%	72.3%	92.2%
Single Family Detached	Lower Mainland	\$1,300,300	277.3	1.2%	3.4%	4.6%	8.2%	-0.9%	39.3%	90.2%
	Greater Vancouver	\$1,507,500	278.5	1.1%	3.0%	4.6%	7.8%	-5.6%	27.3%	83.1%
	Bowen Island	\$1,077,900	233.7	1.0%	10.8%	16.5%	10.5%	12.3%	67.5%	73.6%
	Burnaby East	\$1,277,200	285.6	1.6%	3.8%	4.2%	10.1%	0.2%	34.8%	96.2%
	Burnaby North	\$1,501,200	290.3	1.6%	0.9%	3.3%	11.6%	-6.0%	23.9%	88.4%
	Burnaby South	\$1,577,600	302.0	1.4%	1.2%	5.7%	8.2%	-8.7%	27.5%	99.9%
	Coquitlam	\$1,240,900	275.4	0.9%	2.5%	4.0%	7.2%	-3.1%	37.4%	93.9%
	Ladner	\$1,013,200	242.5	0.8%	0.6%	3.5%	11.3%	-4.9%	19.6%	68.8%
	Maple Ridge	\$868,000	247.3	1.3%	1.6%	4.2%	7.4%	6.8%	65.2%	91.6%
	New Westminster	\$1,115,200	278.2	1.5%	2.5%	3.3%	8.7%	-2.0%	33.9%	86.5%
	North Vancouver	\$1,647,300	259.4	2.0%	5.4%	6.2%	12.6%	-2.8%	33.0%	85.8%
	Pitt Meadows	\$959,900	270.5	1.8%	3.7%	7.0%	9.7%	7.6%	63.2%	98.9%
	Port Coquitlam	\$1,017,900	271.4	2.5%	4.9%	6.0%	12.0%	2.2%	45.9%	91.7%
	Port Moody	\$1,484,800	274.2	1.2%	1.5%	4.6%	5.5%	-0.8%	40.8%	95.3%
	Richmond	\$1,564,600	303.1	1.2%	3.5%	2.7%	5.9%	-11.0%	24.2%	76.5%
	Squamish	\$1,020,400	268.9	3.2%	4.4%	5.0%	4.6%	5.6%	61.4%	107.8%
	Sunshine Coast	\$651,100	228.1	1.9%	8.6%	14.6%	9.5%	12.2%	70.1%	74.0%
	Tsawwassen	\$1,148,800	256.0	0.9%	4.9%	6.2%	11.5%	-2.8%	26.9%	78.5%
	Vancouver East	\$1,499,100	330.2	-0.2%	2.7%	3.5%	9.2%	-3.6%	24.9%	108.2%
	Vancouver West	\$3,084,600	312.0	0.0%	0.3%	3.7%	4.7%	-15.6%	10.2%	72.0%
	West Vancouver	\$2,687,400	253.7	0.6%	3.6%	5.3%	6.6%	-14.3%	8.3%	81.1%
	Whistler	\$1,767,700	245.9	4.9%	4.2%	5.9%	7.5%	10.6%	60.4%	89.9%

#### HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
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In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





#### September 2020

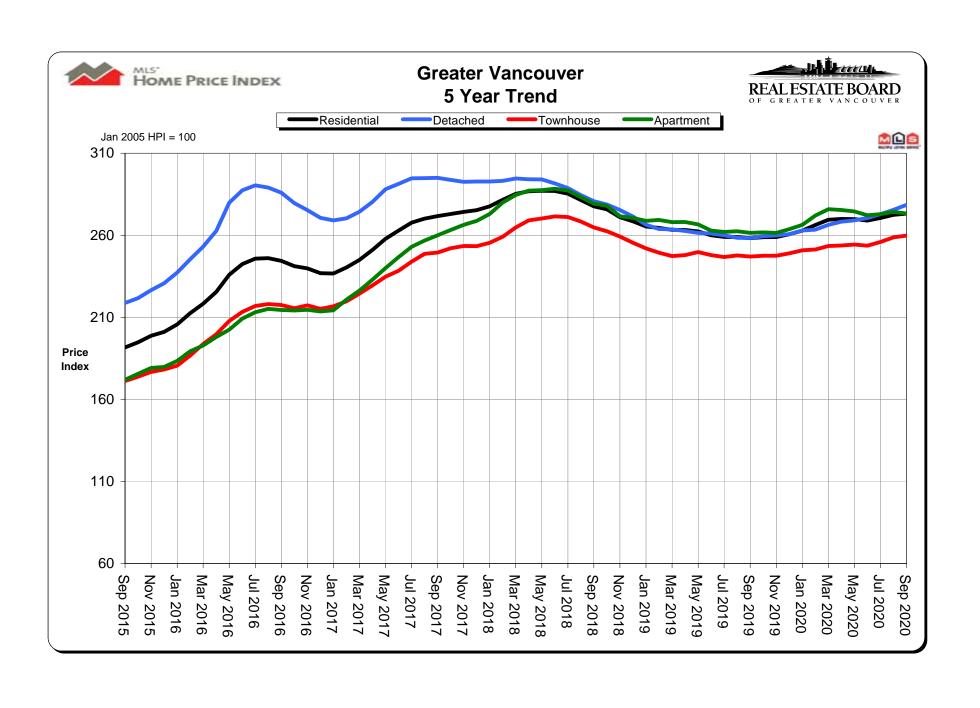


Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	\$701,400	254.4	0.5%	1.9%	2.8%	4.6%	6.2%	60.0%	78.5%
	Greater Vancouver	\$809,900	259.8	0.4%	2.4%	2.5%	5.2%	4.1%	51.8%	77.2%
	Burnaby East	\$692,200	255.7	-2.3%	2.9%	5.1%	7.2%	8.8%	55.4%	76.6%
	Burnaby North	\$731,900	273.2	-0.1%	-0.4%	0.5%	0.3%	4.3%	52.5%	78.1%
	Burnaby South	\$784,100	270.1	-2.3%	-0.8%	2.0%	3.6%	4.9%	51.2%	75.8%
	Coquitlam	\$696,300	255.5	1.1%	0.4%	2.3%	6.9%	7.9%	55.4%	83.3%
	Ladner	\$639,000	229.2	-2.3%	1.3%	-0.9%	0.4%	-7.3%	27.3%	47.9%
	Maple Ridge	\$552,900	256.7	-0.1%	2.7%	3.3%	5.8%	7.5%	72.2%	89.6%
	New Westminster	\$758,200	278.2	-0.9%	1.3%	3.2%	6.1%	7.2%	56.4%	81.7%
	North Vancouver	\$1,009,100	245.2	-0.6%	2.0%	4.7%	7.7%	4.6%	47.3%	77.6%
	Pitt Meadows	\$623,100	269.6	-0.4%	-0.6%	2.1%	4.7%	8.8%	72.7%	96.1%
	Port Coquitlam	\$661,200	250.3	0.7%	2.1%	2.7%	6.1%	4.1%	61.2%	76.8%
	Port Moody	\$649,800	219.6	-0.4%	-0.2%	1.5%	2.4%	7.3%	40.2%	60.1%
	Richmond	\$805,400	264.5	-0.2%	1.8%	2.0%	4.6%	0.8%	43.2%	69.9%
	Squamish	\$758,500	249.4	5.8%	11.3%	6.0%	5.3%	17.0%	71.4%	111.7%
	Tsawwassen	\$615,000	241.1	-2.1%	1.4%	0.0%	0.3%	-6.8%	36.4%	53.0%
	Vancouver East	\$926,000	294.5	2.5%	4.2%	2.0%	8.8%	1.2%	51.4%	87.5%
	Vancouver West	\$1,164,300	272.2	0.1%	4.0%	2.8%	6.0%	-2.1%	45.4%	82.3%
	Whistler	\$980,900	236.5	6.3%	9.0%	3.8%	3.5%	18.7%	79.6%	104.4%
Apartment	Lower Mainland	\$656,600	281.3	-0.2%	0.4%	-0.7%	4.4%	8.4%	66.5%	90.1%
	Greater Vancouver	\$683,500	273.3	-0.3%	0.4%	-0.9%	4.5%	5.1%	58.9%	84.7%
	Burnaby East	\$731,700	280.7	1.5%	-1.5%	-4.8%	2.5%	-1.1%	54.0%	77.8%
	Burnaby North	\$613,400	261.9	-0.2%	1.3%	-0.5%	3.7%	6.4%	68.5%	88.6%
	Burnaby South	\$659,500	264.8	0.5%	-1.6%	-2.2%	0.8%	-0.7%	53.5%	80.9%
	Coquitlam	\$531,700	291.8	0.5%	1.0%	0.6%	2.6%	10.2%	78.1%	111.0%
	Ladner	\$534,800	249.7	2.3%	4.5%	6.6%	6.1%	4.4%	41.4%	67.7%
	Maple Ridge	\$358,000	255.6	-1.2%	-2.1%	-0.5%	2.7%	12.5%	78.4%	77.3%
	New Westminster	\$531,100	300.9	0.5%	0.4%	0.9%	3.9%	8.2%	75.7%	99.0%
	North Vancouver	\$586,300	239.1	0.5%	2.0%	0.3%	7.3%	5.0%	55.1%	70.8%
	Pitt Meadows	\$491,400	289.8	-1.0%	-2.2%	-0.9%	0.9%	7.9%	79.4%	98.2%
	Port Coquitlam	\$470,200	281.2	1.6%	1.9%	1.3%	8.4%	13.5%	84.5%	102.2%
	Port Moody	\$641,200	267.2	1.1%	-2.3%	-4.6%	2.3%	6.6%	74.0%	101.8%
	Richmond	\$654,900	280.4	-0.5%	0.6%	-0.1%	4.4%	9.2%	66.8%	83.0%
	Squamish	\$519,400	256.0	5.3%	3.3%	6.7%	5.7%	20.4%	80.2%	129.2%
	Tsawwassen	\$565,600	243.6	2.3%	4.7%	6.4%	5.7%	4.4%	39.8%	64.8%
	Vancouver East	\$596,900	335.5	-0.7%	1.5%	-0.9%	6.0%	3.2%	63.6%	93.1%
	Vancouver West	\$782,200	253.8	-2.2%	-0.9%	-3.6%	3.6%	-1.7%	40.9%	72.5%
	West Vancouver	\$1,060,600	215.5	5.9%	8.0%	3.1%	3.9%	-6.1%	42.9%	64.5%
	Whistler	\$529,200	207.3	4.5%	5.7%	9.2%	7.5%	26.8%	78.4%	87.3%

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  - Townhome properties are similar to attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.
  - Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.
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# **MLS® SALES Facts**

REAL ESTATE BOARD OF GREATER VANCOUVER								SMODE										we Sound	
Septe 20	embe 20	er	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadon	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/House	Whistler/Pemberton	TOTALS
	Number	Detached	101	127	76	11	164	29	133	46	22	112	27	92	171	104	64	38	1,317
0	of Sales	Attached	81	70	25	0	87	36	48	29	32	96	29	20	74	55	11	37	730
September 2020		Apartment Detached	221 \$1,540,000	109 \$1,288,000	29 \$1,150,000	0	48 \$931,500	106 \$1,180,000	140 \$1,750,000	38 \$1,052,500	34 \$1,411,500	202 \$1,529,000	16 \$1,150,000	13 \$728,750	197 \$1,552,500	377 \$3,244,000	22 \$2,537,500	44 \$1,857,500	1,596
2020	Median Selling	Attached	\$1,540,000	\$865,500	\$695,000	n/a n/a	\$573,000	\$7,180,000	\$1,750,000	\$675,000	\$799,950	\$850,900	\$732,000	\$494,950	\$1,552,500	\$1,265,000	n/a	\$1,857,500	n/a
	Price	Apartment	\$600,500	\$535,000	\$495,000	n/a	\$404,950	\$520,000	\$645,000	\$500,000	\$576,500	\$540,000	n/a	n/a	\$630,000	\$745,000	\$1,362,500	\$480,000	1,74
	Number	Detached	98	85	53	7	142	34	103	39	23	99	29	105	118	91	49	20	1,095
	of	Attached	64	52	17	0	70	28	54	24	29	95	22	18	56	56	4	31	620
August	Sales	Apartment	197	106	23	0	41	99	92	39	33	140	17	11	155	342	11	26	1,332
2020	Median	Detached	\$1,561,000	\$1,297,500	\$1,136,750	n/a	\$929,960	\$1,214,000	\$1,710,000	\$960,000	\$1,348,750	\$1,625,000	\$1,095,000	\$745,000	\$1,616,000	\$3,030,000	\$2,675,000	\$1,840,000	
	Selling Price	Attached	\$780,900	\$853,000	n/a	n/a	\$550,000	\$724,000	\$1,078,250	\$706,000	\$735,000	\$858,800	\$720,000	n/a	\$1,154,400	\$1,342,500	n/a	\$1,137,500	n/a
		Apartment	\$586,500	\$521,000	\$504,450	n/a	\$374,900	\$506,000	\$624,000	\$477,500	\$591,500	\$582,000	n/a	n/a	\$636,000	\$775,000	n/a	\$459,950	
	Number of	Detached Attached	63	80	26	7	96	22	59	18	13	72	22	46	109	61	35	16	745
September	Sales	Apartment	51	46 87	10	0	54 37	9 79	24 83	22 38	11 24	77 134	17 6	5 7	37 147	39 303	2	18	422 1,166
2019	Madian	Detached	165 \$1,400,000	\$1,161,500	18 \$959,500	n/a	\$830.000	\$1,154,834	\$1.598.000	n/a	n/a	\$1,497,500	\$1,026,500	\$640,000	\$1,400,000	\$2,480,000	12 \$2,325,000	26 n/a	1,100
2013	Median Selling	Attached	\$775,000	\$798,900	n/a	n/a	\$529,500	n/a	\$941,500	\$677,500	n/a	\$763,000	n/a	n/a	\$992,500	\$1,338,000	n/a	n/a	n/a
	Price	Apartment	\$590,000	\$524,800	n/a	n/a	\$342,500	\$475,000	\$605,000	\$428,500	\$587,250	\$546,000	n/a	n/a	\$561,500	\$789,000	n/a	\$670,000	.,, \
	Number	Detached	559	667	406	49	947	184	674	275	151	658	165	523	896	639	366	138	7,297
	of	Attached	417	404	138	3	538	138	317	204	159	632	139	75	376	407	36	177	4,160
Jan	Sales	Apartment	1,292	744	165	0	331	658	821	287	215	1,168	111	54	1,100	2,423	98	176	9,643
Sep. 2020	Median	Detached	\$1,499,000	\$1,275,000	\$1,100,000	\$520,000	\$908,000	\$1,200,000	\$1,663,334	\$980,000	\$1,362,500	\$1,550,000	\$1,135,000	\$687,500	\$1,546,500	\$3,050,000	\$2,500,000	\$1,845,000	
Year-to-date	Selling Price	Attached	\$796,944	\$828,900	\$712,500	n/a	\$550,450	\$728,950	\$1,054,900	\$690,000	\$790,000	\$839,000	\$700,000	\$489,900	\$1,130,000	\$1,295,000	\$1,622,500	\$1,100,000	n/a
, our to date		Apartment	\$588,000	\$516,000	\$505,000	n/a	\$386,700	\$510,500	\$645,000	\$455,000	\$605,000	\$550,000	\$465,000	\$399,000	\$610,750	\$753,900	\$1,020,000	\$464,900	
	Number	Detached	474	573	257	39	710	153	581	215	108	557	155	371	712	550	308	90	5,853
Jan	of Sales	Attached Apartment	413	318	108	1	413	69 656	261	184	98	443	126	51	325	365	24	139	3,338
Sep. 2019		Detached	1,189 \$1,420,000	652 \$1,195,000	134 \$1,000,000	0 \$566,000	294 \$825,000	656 \$1,105,000	697 \$1,550,000	269 \$915,000	197 \$1,210,050	997 \$1,460,000	81 \$985,000	61 \$625,000	965 \$1,380,000	2,329 \$2,800,000	86 \$2,404,000	181 \$1,801,650	8,788
30p. 2010	Median Selling	Attached	\$750,000	\$768,900	\$683,000	n/a	\$525,000	\$710,000	\$985,000	\$653,500	\$737,000	\$7,460,000	\$656,750	\$449,000	\$990,000	\$1,260,000	\$1,687,500	\$955,000	n/a
Year-to-date	Price	Apartment	\$578,000	\$516,500	\$489,500	n/a	\$355,000	\$495,000	\$615,000	\$411,000	\$557,500	\$530,000	\$458,000	\$424,900	\$558,000	\$748,400	\$1,000,000	\$485,000	1,,,
		•	72: 2,230	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				,		,	,	,	,	,.50	,	,	,,	,	Company of the Company

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



# **MLS® LISTINGS Facts**

Number   Description   September   September   2020   Number   Description   September   September   2020   Number   Description   September   September   2020   Number   Description   September																				
Number   Detected   150   163   97   11   180   56   203   55   51   232   52   100   293   208   130   20	REAL EST OF GREATE	ATE F	BOAF couv			4	II.	e/Pitt Meado	inster	ouver	'lam	/Belcarra			oast	East	West	Juver/How	mberton	
Number   Description   156   183   97   11   180   56   203   55   51   232   52   100   293   208   130   20	_			aby	tlam	Sout	S - G	Ridg	Vestn	Vanc	oqui	lood)	Puo	nish	line C	uver	nver	Vance	er/Pe	<u>                                    </u>
September   Listings   Australiant				Burn	Coqui		Island	Маріе	New V	North	Port C	Port A	Richn	Squar	Suns	Vanco	Vanco	West	Whist	101ALS
September   2020   Listings   Apartment   447   213   48   0   80   215   288   84   67   328   19   4   392   976   58   43				156			11	180		203	55			52		293	208			2,027
2020    Sales to   Delianted   Soff	Santambar						-			-										1,113
Sales to   Listings   Apartment   Sales   Listings   Apartment   Age	_	90					-		-					-					-	3,262
Number   Detached   163	2020		)																	n/a
August 2020    August 2020   Control   Control		Listings	Apartment	49%	51%	60%	n/a	60%	49%	49%	45%	51%	62%	84%	325%	50%	39%	38%	102%	
August 2020    Listings   Apartment   A41   170   40   0   70   186   256   75   44   312   21   12   342   877   31   45			Detached	163	147	98	12	179	49	159	49	38	178	36	101	266	191	144	39	1,849
2020    Sales to   Detached   Listings   Apartment   A5%   58%   58%   58%   79%   69%   65%   80%   61%   55%   58%   120%   47%   46%   25%   82%   82%   120%   47%   46%   25%   82%   82%   120%   47%   46%   25%   82%   120%   47%   46%   25%   82%   120%   47%   46%   25%   82%   120%   47%   46%   25%   82%   120%   45%   120%   45%   120%   120%   45%   120	A						-						_							1,042
September   2019   September		Listings	•																	2,922
Apartment   45%   62%   55%   n/a   55%   53%   36%   52%   75%   45%   81%   92%   45%   33%   35%   58%	2020		•																	n/a
Number   Detached of Attached   141   154   76   10   212   44   172   44   28   195   35   56   174   182   166   23   23   2019   287		Listings																		11/4
Columber		Number	Detached	141	154	76	10	212	44	172	44		195	35	56	174	182	166	23	1,712
2019    Sales to   Listings   Detached   A8%   64%   56%   1/40   70%   45%   50%   34%   41%   46%   37%   63%   82%   63%   34%   21%   70%		-	Attached	106	72	18	0	69	35	83	34	25	129	30	19	107	118	16	32	893
% Sales to Listings         Attached Listings         48% Attached Listings         48% Apartment         56% Attached Listings         48% Apartment         57% 56% At5% n/a         77% 59% At5% 61% 61% 62% 59% 23% 88% 50% 44% 27% 87%           Number Of Attached Of Attached Listings Apartment Year-to-date*         1,110 1,165 747 80 1,457 345 1,296 392 310 1,418 332 796 1,660 1,422 1,045 256 1,059 213 125 814 940 115 296 1,059 214 1,059 214 1,049 212 1,045 244 1,045 244 1,045 244 1,045 244 1,045 244 1,045 244 1,045 244 1,045 244 1,045 244 1,045 244 1,045 244 1,045 24	_	Listings																		2,261
Listings   Apartment   57%   56%   45%   n/a   77%   59%   45%   61%   62%   59%   23%   88%   50%   44%   27%   87%	2019	% Sales to	•																	,
Number   Detached   1,110   1,165   747   80   1,457   345   1,296   392   310   1,418   332   796   1,660   1,422   1,045   256   706   Attached   829   693   241   9   747   243   621   338   256   1,059   213   125   814   940   115   296   296   2020   20		Listings																		n/a
Jan Sep. 2020 Year-to-date*    Number   Detached   1,317   1,495   747   76   1,632   372   1,357   454   301   1,927   308   839   1,701   1,724   1,249   212   1,245   1		Number																		13,831
Sep. 2020 Year-to-date*    Number   Detached   1,317   1,495   747   76   1,632   372   1,357   454   301   1,927   308   839   1,701   1,724   1,249   212   1,415   1,249   212   1,415   1,249   212   1,415   1,41					-															7,539
Year-to-date*         % Sales to Listings         Attached Apartment         50%         58%         57%         33%         72%         57%         51%         60%         62%         60%         65%         60%         46%         43%         31%         60%           Number         Detached         1,317         1,495         747         76         1,632         372         1,357         454         301         1,927         308         839         1,701         1,724         1,249         212           of         Attached         996         689         225         5         683         177         626         378         216         1,279         216         140         676         1,037         127         281		Listings	Apartment	2,799	1,485	351	7	625	1,263	1,809	517	410	2,312	219		2,297	6,004	351	351	20,887
Year-to-date*         Listings         Attached Apartment         50%         58%         57%         33%         72%         57%         51%         60%         62%         60%         65%         60%         46%         43%         31%         60%           Number         Detached Official Attached         1,317         1,495         747         76         1,632         372         1,357         454         301         1,927         308         839         1,701         1,724         1,249         212           of Attached State of Attached Official Attached State of	Sep. 2020	% Sales to		50%	57%	54%	61%	65%	53%	52%	70%	49%	46%	50%	66%	54%	45%	35%	54%	
Number   Detached   1,317   1,495   747   76   1,632   372   1,357   454   301   1,927   308   839   1,701   1,724   1,249   212   0   Of Attached   996   689   225   5   683   177   626   378   216   1,279   216   140   676   1,037   127   281   1   1,249   212   1   1,249   212	Year-to-date*		Attached																	n/a
of Lieuting         Attached         996         689         225         5         683         177         626         378         216         1,279         216         140         676         1,037         127         281	, our to date		-																	45.744
													-							15,711 7,751
	Jan	-																		19,807
Sep. 2019 Detached 36% 38% 34% 51% 44% 41% 43% 47% 36% 29% 50% 44% 42% 32% 25% 42%			Detached																	,
% Sales to	-		Attached	41%	46%	48%	20%	60%	39%	42%	49%	45%	35%	58%	36%	48%	35%	19%	49%	n/a
Year-to-date*	Year-to-date*		Apartment	46%	47%	43%	n/a	53%	49%	42%	48%	62%	41%	44%	43%	48%	41%	25%	59%	

<sup>\*</sup> Year-to-date listings represent a cumulative total of listings rather than total active listings.





## **Listing & Sales Activity Summary**



		List	ings					Sales			
	1 Sep 2019	2 Aug 2020	3 Sep 2020	Col. 2 & 3 Percentage Variance	5 Sep 2019	6 Aug 2020	7 Sep 2020	Col. 6 & 7 Percentage Variance	9 Jul 2019 - Sep 2019	10 Jul 2020 - Sep 2020	Col. 9 & 10 Percentage Variance
BURNABY				%				%			%
DETACHED	141	163	156	-4.3	63	98	101	3.1	202	271	34.2
ATTACHED	106	116	151	30.2	51	64	81	26.6	172	185	7.6
APARTMENTS	287	441	447	1.4	165	197	221	12.2	489	591	20.9
COQUITLAM											
DETACHED	154	147	183	24.5	80	85	127	49.4	244	323	32.4
ATTACHED APARTMENTS	72 155	88 170	109 213	23.9 25.3	46 87	52 106	70 109	34.6 2.8	141 262	180 331	27.7 26.3
DELTA					-						
DETACHED	76	98	97	-1.0	26	53	76	43.4	99	197	99.0
ATTACHED	18	41	25	-39.0	10	17	25	47.1	38	60	57.9
APARTMENTS	40	40	48	20.0	18	23	29	26.1	60	75	25.0
MAPLE RIDGE/PITT MEADOWS											
DETACHED	212	179	180	0.6	96	142	164	15.5	286	449	57.0
ATTACHED	69	87	96	10.3	54	70	87	24.3	156	246	57.7
APARTMENTS	48	70	80	14.3	37	41	48	17.1	115	146	27.0
NORTH VANCOUVER											
DETACHED ATTACHED	172 83	159 73	203 91	27.7 24.7	59 24	103 54	133 48	29.1 -11.1	199 88	337 148	69.3 68.2
APARTMENTS	184	256	288	12.5	83	92	140	52.2	267	351	31.5
NEW WESTMINSTER											
DETACHED	44	49	56	14.3	22	34	29	-14.7	53	91	71.7
ATTACHED	35	46	40	-13.0	9	28	36	28.6	26	85	226.9
APARTMENTS	134	186	215	15.6	79	99	106	7.1	249	318	27.7
PORT MOODY/BELCARRA											
DETACHED	28	38	51	34.2	13	23	22	-4.3	36	77	113.9
ATTACHED	25	35	42	20.0	11	29	32	10.3	38	87	128.9
APARTMENTS	39	44	67	52.3	24	33	34	3.0	69	103	49.3
PORT COQUITLAM											
DETACHED ATTACHED	44	49	55	12.2	18	39	46	17.9	80	126	57.5
APARTMENTS	34 62	42 75	52 84	23.8 12.0	22 38	24 39	29 38	20.8 -2.6	65 97	92 116	41.5 19.6
RICHMOND											
DETACHED	195	178	232	30.3	72	99	112	13.1	224	305	36.2
ATTACHED	129	178	130	-27.0	77	95	96	1.1	200	290	45.0
APARTMENTS	229	312	328	5.1	134	140	202	44.3	408	505	23.8
SUNSHINE COAST											
DETACHED	56	101	100	-1.0	46	105	92	-12.4	158	298	88.6
ATTACHED APARTMENTS	19 8	15 12	13 4	-13.3 -66.7	5 7	18 11	20 13	11.1 18.2	18 18	48 31	166.7 72.2
SQUAMISH											
DETACHED	35	36	52	44.4	22	29	27	-6.9	55	81	47.3
ATTACHED	30	26	26	0.0	17	22	29	31.8	44	76	72.7
APARTMENTS	26	21	19	-9.5	6	17	16	-5.9	22	53	140.9
VANCOUVER EAST											
DETACHED	174	266	293	10.2	109	118	171	44.9	286	430	50.3
ATTACHED APARTMENTS	107 293	118 342	137 392	16.1 14.6	37 147	56 155	74 197	32.1 27.1	116 399	176 508	51.7 27.3
	200	0-12	002	17.0	141	100	101	21.1	333	550	27.0
VANCOUVER WEST	400	404	200	0.0	64	0.1	404	440	200	070	25.0
DETACHED ATTACHED	182 118	191 123	208 153	8.9 24.4	61 39	91 56	104 55	14.3 -1.8	200 146	270 169	35.0 15.8
APARTMENTS	682	877	976	11.3	303	342	377	10.2	969	1057	9.1
WHISTLER/PEMBERTON											
DETACHED	23	39	20	-48.7	16	20	38	90.0	36	86	138.9
ATTACHED APARTMENTS	32 30	38 45	32 43	-15.8 -4.4	18 26	31 26	37 44	19.4	50 68	95 101	90.0
	30	45	43	-4.4	∠6	∠0	44	69.2	68	101	48.5
WEST VANCOUVER/HOWE SOUND											
DETACHED ATTACHED	166 16	144 16	130 16	-9.7 0.0	35 2	49 4	64 11	30.6 175.0	118 6	167 19	41.5 216.7
APARTMENTS	44	31	58	87.1	12	11	22	100.0	33	42	27.3
GRAND TOTALS											
DETACHED	1702	1837	2016	9.7	738	1088	1306	20.0	2276	3508	54.1
ATTACHED	893	1042	1113	6.8	422	620	730	17.7	1304	1956	50.0
APARTMENTS	2261	2922	3262	11.6	1166	1332	1596	19.8	3525	4328	22.8



### Residential Average Sale Prices - January 1977 to September 2020

